

November 21, 1995

Charles Schumacher
6052 Old Beattie Road
Lockport, NY 14094-7943

Dear Charles Schumacher:

Have you been thinking about purchasing additional vacation time at a Marriott resort? If so, now is the time to take that important step because Marriott vacation owners in New York are being exclusively offered 200,000 Marriott Honored Guest Awards points when they purchase a week at Marriott's Manor Club, located in Williamsburg, Virginia.

Just imagine, a stately resort located within close proximity to historic Williamsburg, to call your own. And 200,000 Marriott Honored Guest Awards points to do with as you please. These points can be redeemed for seven free nights at any worldwide Marriott hotel, two round-trip coach airline tickets to anywhere in North America (including Hawaii), the Caribbean, Europe or Asia, and a rental car for eight nights at select worldwide locations.*

We urge you to take advantage of this limited offer before it's too late.

Williamsburg, VA-A Step Back In Time

A vacation at Marriott's Manor Club puts history right in your own backyard. For the Manor Club is located at Ford's Colony, a private residential community in Williamsburg. Where else can you hear the clickety clack of horses trotting down cobblestone streets and the toe-tapping sounds of fife and drum corps, all in one day?

Spending a day in colonial Williamsburg--a restored 18th-century Virginia town--is a sensory, as well as historical delight. Wander through an herb garden and let its fragrance wash your cares away. Become mesmerized as a weaver performs her intricate craft. And succumb to the smells of Southern cooking wafting from 18th-century taverns.

But the Manor Club is not only close to the world's greatest living museum, but also to a variety of 20th-century diversions. Both Virginia Beach and the Chesapeake Bay are a short drive away and offer a wealth of swimming, sunbathing, fishing, and boating opportunities. Family fun is also close-by at Busch Gardens and Water Country USA and there are plenty of shops and art galleries in the area for browsing.

The Manor Club -The Best of Both Worlds

At the Manor Club at Ford's Colony, plush 20th-century amenities tastefully coincide within a stately, 18th-century atmosphere. Marriott's Manor Club owners enjoy the privileges of exclusive Ford's

Colony, an award-winning private planned community. Set amidst 2,500 acres of Virginia woodlands, Ford's Colony boasts tranquil lakes and manicured fairways. The spacious, elegantly-appointed units are 1,365 square feet, two bedroom, two bath villas. The master suite accommodates a whirlpool bath and separate shower. Decorated in colonial elegance, the villas also have a formal living area, separate dining area, deluxe kitchen and screened-in porch.

Just outside your door is one of the top five USGA-rated courses in Virginia. Designed by Dan Maples, this 36-hole golf course presents challenges along sweeping, green countryside. When you become an owner at the Manor Club, you are entitled to six rounds of golf at Ford's Colony Country Club for each week of ownership.*

After a long day on the greens, there's The Dining Room, one of Virginia's best restaurants which offers the state's most extensive wine cellar.

And with Virginia's temperate year-round climate, you can also make good use of the facility's tennis courts, jogging and biking trails, and outdoor pool. For indoor activities, there's a heated pool, spa, exercise facility, and activities room. All this can be yours, along with 24-hour security and the personal service and attention you expect from Marriott.

The Time Is Now

We're sure that since you've become a member of the Marriott Vacation Ownership family, you can't imagine not having your home-away-from-home. Now, though, you can double your pleasure by becoming an owner in Marriott's Manor Club at Ford's Colony--especially since we are now offering 200,000 Marriott Honored Guest Awards points.

Please call 1-800-628-0387 today to take advantage of this special offer which expires December 31, 1995. We'll arrange for your special preview on ownership at Manor Club at one of our Vacation Galleries or a Marriott hotel near you.

We're looking forward to assisting you in becoming an owner at this gracious hideaway.

Sincerely,



Aimee Calabrese
Owner Referral Manager

P.S. In order to take advantage of this exceptional offer, all you have to do is call 1-800-628-0387 and we'll take care of the rest.

*Restrictions: This bonus is based upon a purchase of a Platinum week at Marriott's Manor Club Resort. Owners who purchase an additional week from our Northeastern Sales and Service office will receive 200,000 Marriott Honored Guest Awards points (160,000 for a purchase incentive and 40,000 as an owner referral bonus at closing) which can be redeemed through a current Marriott Honored Guest Awards Schedule. Certain restrictions and blackout dates may apply. Details regarding golf package will be explained at time of purchase. This offer is not valid with any other offer. Offer void where prohibited by law. Offer expires December 31, 1995. This promotion is for the purpose of soliciting the sale of vacation timesharing plans.